

masterclass

THURSDAY, JUNE 13th 2019

09:45	OPENING
10:00	10: The perfect real estate agent "El asesor inmobiliario perfecto" (part I) - Pedro Trueba - introduced by Francis Fernández
11:30	COFFEE BREAK
12:00	10: The perfect real estate agent "El asesor inmobiliario perfecto" (part II) - Pedro Trueba
14:00	LUNCH

inmoción!19 - DAY 1-

15:30	OPENING - GENERAL SESSION
15:45	WELCOME SHOW
16:00	Welcome to inmoción!19 - Francis Fernández
16:05	Strategies for Creating Strong Rererral-based Business "Cómo crear negocios de éxito basados en la recomendación" - Michael Burkhardt
16:50	Break Out Sessions Briefing - Francis Fernández

BREAKOUT SESSIONS

	GREEN	INTERNACIONAL	SISTEMS & MARKETING	WCR <small>Women's Council of REALTOR</small>
17:00	<i>Fernando García Erviti</i>	<i>Alex Escudero</i>	<i>Sergi Verge</i> A taste as The Power of the Exclusive "Una pincelada del Poder de la Exclusiva" <i>Félix Pompey</i> First-time buyers "Primeros compradores"	<i>Brenda Trappen</i>
18:00	COFFEE BREAK			
18:30	<i>Javier García Pereda</i>		<i>Miguel Ángel Herrera</i> The circle of influence "El círculo de influencia" <i>Nello D'Angelo</i> The map of the sale "El árbol de la venta"	<i>Inés Hegodus</i>
19:35	General Session - Fernando García Erviti			
20:15	WELCOME COCKTAIL			
23:00	END			

inmoción!19 - DAY 2 -

FRIDAY, JUNE 14th 2019

08:30	OPENING
08:45	WELCOME SHOW
09:00	Day 2 Welcome - Francis Fernández
09:10	To the rhythm of the exclusive "Al ritmo de las exclusivas" - Pedro Trueba
10:00	General Session - Chrystal Whashington
11:00	COFFEE BREAK
11:45	General session - Brad Inman
12:45	CRS Talks - José Manuel Fernández

	NETWORKING LUNCH	NEW DESIGNSS LUNCH	THEMATIC ROOMS	THEMATIC TABLES
15:45	SHOW			
16:00	Inmosolidadrios AWARDS			
17:15	MARKETING AWARDS			
18:15	COFFEE BREAK			
18:50	Closing Session			
19:45	CLOSING			
21:30	GALA DINNER			
23:30	FUN NIGHT			